

International Trade and Outreach

**GRAIN INSPECTION ADVISORY COMMITTEE
PORTLAND, OREGON
DECEMBER 6, 2011**

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Departmental Initiatives and
International Affairs

Current International Trade and Outreach Issues

- Officer in Asia Program
- China - Soybeans
- Mexico Outreach
- Surveys
- Quality Complaints

Officer in Asia Program

- Established Asia program in 2002
 - ✓ Temporary (1-4 month) regional assignments
 - ✓ Provides onsite and more proactive opportunities to work with overseas customers and USDA Cooperators
 - ✓ Increased regional presence

Officer in Asia Program

- Last assignment -
September 11-23,
2011
- Visited CIQ offices
- Non-representative
sampling
- Inconsistent grading
procedures

Officer in Asia Program

- Resolved: "The Advisory Committee suggests that the Agency work with industry, if possible and appropriate, to look at ways this may be accomplished."
 - ✓ Consulted with USDA Ethics Officer
 - ✓ Can accept funding from Foreign Agricultural Service
 - ✓ Cannot accept funding from industry OR USDA Cooperators (even if Federal source)

Officer in Asia Program

- Resolved: "The Advisory Committee recommends that GIPSA continue to support marketing to Asian markets through the Collateral Duty Officer (CDO) program and explore ways to expand the program."
- ✓ Recommendations for FY '12 solicited from USDA Cooperator organizations
- ✓ Will formulate plans this month

China Soybean MOU Update

- Sept. 17-27 six AQSIQ officials toured U.S.
 - ✓ Visited seed producers, farmers, country and river and export port grain elevators
 - ✓ Met in Washington, D.C., to discuss the trip and convene the Technical Working Group
 - ✓ Next steps: U.S. to visit China

Mexico Outreach

- APPAMEX-NAEGA 18th Annual Grain Forum
- ASA-IM-Mexico
 - ✓ Request for soybean grading workshop in Merida, Mexico, CY 2012

Grain Surveys

- 2006-2010 Sorghum farm gate survey
- 2007-2011 Soybean farm gate survey
- 2008-2011 Soybean export survey

Grain Surveys

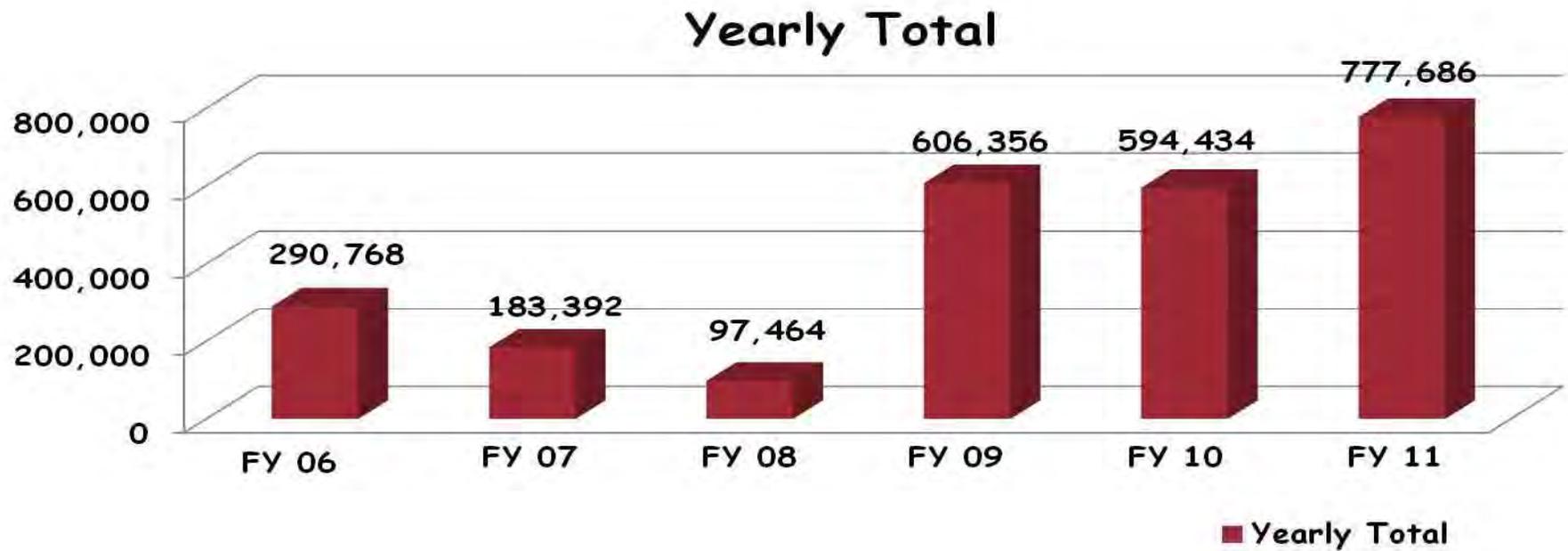
- Wheat export cargo sampling project
 - ✓ Began in 1985
 - ✓ Results published by USWA in the annual crop quality report
- Wheat weed seed survey

Grain Surveys

- Japan wheat and barley residue survey
- USSEC export soybean residue survey
- USGC export corn quality survey

Importer Complaints

Metric Tons



FY 2011 Complaints

9 Complaints from 6 countries

- China - treated soybeans 43%
- Egypt - corn damage 30%
- Other issues 27%